

## Company Overview

ByRyde is a next-generation AI-powered two-sided rideshare marketplace comprising the most advanced driver platform ever built (340+ features, 32 AI endpoints and 65+ Google Cloud APIs) and byryde.com, the rider-facing application enabling seamless ride booking, real-time tracking, and secure Stripe payments. With deep integrations across Tesla, Firebase, Stripe, and Agora, ByRyde delivers a complete rideshare ecosystem.

## The Opportunity

Global Rideshare TAM (2025)	<b>\$149.9B</b>
Projected TAM (2034)	<b>\$691.6B</b>
Market CAGR	<b>18.5%</b>
Active US Rideshare Drivers	<b>1.5M+</b>

## The Problem

The \$149.9B rideshare industry treats drivers as expendable commodities. Despite powering the entire ecosystem, 1.5M+ US drivers operate without AI tools, lose \$2,000+ annually to missed tax deductions, and face 60%+ annual churn. No platform has invested in AI-powered driver optimization.

## Product Highlights

- 340+ features across 90 screens with 600+ API endpoints and 129 database tables
- 32 AI endpoints and 65+ Google Cloud APIs: earnings optimization, surge prediction, wellness monitoring, shift planning, weekly coaching, conversational copilot
- Tesla Fleet API integration for EV battery monitoring, charging routing, and fleet management
- Agora-powered real-time voice/video calling with Firebase chat and 12-language translation
- IRS-compliant automatic mileage tracking with tax deduction calculations and export
- Smart ride filtering, fatigue monitoring, crash detection, fraud protection, and dash cam integration



Stripe Connect payment processing with instant pay, streak bonuses, and stackable rewards

- byryde.com rider platform: real-time booking, live driver tracking, Stripe payments, trip sharing, 12-language support, PIN verification, and favorite driver selection

## Traction & Validation

Pilot Results (n=50)	<b>+22% hourly earnings, 95% satisfaction</b>
Demand Forecast Accuracy	<b>85%+ in 30-min windows</b>
Technology Readiness Level	<b>TRL 9 (production-ready)</b>
Development Value	<b>\$8.5M+ in engineering effort</b>

## Financial Projections

Year 1 ARR	<b>\$5.4M</b>
Year 2 ARR	<b>\$125M</b>
Year 3 ARR	<b>\$425M</b>
LTV:CAC Ratio	<b>22.5x</b>
Gross Margin	<b>70%</b>

## Founder-Market Fit

ByRyde was founded by a former rideshare driver with 5,000+ completed trips who experienced every pain point firsthand - from missed surge windows to manual tax tracking. Combined with a CTO who has 15 years of AI/ML engineering experience and 2 prior exits, the founding team uniquely bridges deep domain expertise with world-class technical execution.

## Investment Ask

ByRyde is seeking \$25M in Series A funding at a \$285M pre-money valuation to accelerate driver acquisition across 50 markets, scale the byryde.com rider platform, and achieve 100,000 active drivers within 24 months. With both sides of the marketplace production-audited (TRL 9), App Store ready, and USDOT SMART & BUILD federal grant submissions validating platform quality, funds go directly to growth execution. Expected investor return: 16-26x within 5 years at projected \$1.2B+ ARR.

## Long-Term Vision

ByRyde is building the operating system for independent transportation workers worldwide. As autonomous vehicles emerge, fleet operators will need AI-powered management platforms - ByRyde's technology positions us as the intelligence layer for the \$691B future of mobility.

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